

# DBE Transporter Newsletter



October 5, 2016 : Issue 7, Quarter 3

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## Map to Success Extended Deadline

### EXTENDED DEADLINE! Map to Success

The Map to Success Specialized Assistance Program is a business development initiative designed to assess a firm's OVERALL business infrastructure by conducting an in-depth analysis review. The review is conducted by a fortune 500 business consultant that the CRO Business Development Office has contracted with. The program goal is to assist you by highlighting areas of improvement, providing strategies on how to implement those recommendation's and monitor your growth and success. The CRO understands that business consultant services can range from \$4000-\$20,000 to



provide the services Map to Success does. The program fees are covered by the CRO. The selection process is competitive.

The firms who have completed this program can attest that they have experienced measurable success growth and increased procurement opportunities.

**New deadline - October 31, 2016**

For more information contact DBE Business Development Office at 907-269-0851 or [click here!](#)

## IMPORTANT DATES

Alaska Construction  
Career Day  
October 6-7  
(Seward)

Alaska Construction  
Career Day  
October 11  
(Ketchikan)

Central Region DBE  
Regional Director  
Brown Bag Lunch  
November

Southeast DBE  
Regional Director  
Brown Bag Lunch  
November 23

Future Connections  
Prime Contractor and  
DBE Networking  
December 6, 5 - 7  
pm

## WEBSITE QUICK LINKS

[DOT Home Page](#)  
[CRO Home Page](#)  
[CRO Staff](#)  
[DBE](#)  
[OJT](#)  
[Title VI](#)  
[CRO Forms](#)  
[State of Alaska](#)

## CRO PARTNERS

[AGC](#)  
[Alaska Railroad](#)  
[Alyeska Pipeline](#)  
[MBDA](#)  
[PTAC](#)

## CONTACTS

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How to become a  
DBE?

[DBE Application](#)

[Personal Net Worth](#)

[Click here](#) for the Map to Success Application!

## 1391 Forms

Recently, prime and subcontractors that performed work on FHWA-funded construction projects let by DOT&PF received a request to complete the FHWA-1391 Report along with instructions for completing the report. The 1391 Report is a federal requirement, and is meant to monitor the status of the equal employment opportunity program. If you received this notice, please check with the DOT&PF Civil Rights Office to verify whether you are required to complete this report. Prime and subcontractors on FHWA-funded construction projects let by DOT&PF are required to complete a 1391 report for each contract on which work was performed during the month of July, and where the amount of the contract or subcontract exceeded \$10,000. Completed reports should be submitted to the Civil Rights Office, where they will be compiled into a single report to be submitted to FHWA.

Any questions or concerns regarding the 1391 Report should be addressed to the Civil Rights Office.

## Ketchikan DBE Outreach

The DBE Business Development Coordinator partner with the local Ketchikan Chamber of Commerce to conduct a DBE program overview and outreach initiative. Over 10 local businesses attended and the workshop. One positive outcome was the networking and potential business development workshops that the CRO and chamber will embark upon in the future.

The CRO is committed to increasing the DBE Directory on a statewide level and assisting small business with growth.



## Northern Region Brown Bag Lunch

The Business Development Coordinator hosted the Regional Directors Brown Bag Lunch Series in Northern Region. The DBE's had an opportunity to meet the new Regional Director and speak directly with Deputy Commissioner Hatter on DOT policies, procurements and the DBE Program. The Regional Director gave an overview of current federal funded projects and FY2017 forecast of projects that were coming out to bid. Over 15 DBEs and 3 Prime Contractors attended the meeting. The CRO host this meetings as a platform for DBEs to engage in dialogue with DOT leadership.

The CRO is currently in the stages of coordinating the South Coast meeting.

[Statement](#)

[DBE Brochure](#)

For questions  
contact:

Winnie Cichosz  
Certification  
Supervisor  
(907) 269-0854



NEW DBEs

Bowhead Total  
Enterprise Solutions  
LLC.

Compass  
Construction LLC

Compass Solutions  
LLC

Education 4  
Education



### Career Readiness - Women in the Trades

The CRO partnered with Amanda



 Join Our  
Mailing List



"AJ" Pierce, MBA owner of BizzM3ch to put on Automotive & Maritime Engine Basic Class for women in Ketchikan, Alaska. The training was held at two locations to accommodate high school and women over the age of 18. Both events drew a high interest from women with diverse backgrounds with a majority stating that they had always wanted to enter into the trades field. AJ who has an intensive background in auto mechanics and also serves as an AskPatty.com advisor, stated that every participant walked away with a basic knowledge of the automotive and maritime mechanics. AJ and the CRO will work with local industry employers regarding potential internships or "shadow days" in efforts to provide continued career exploration for women who are interested in trades.

### AGC Annual Conference - Hotel Captain Cook



**Wednesday, November 09, 2016 7:00 AM - Sunday, November 13, 2016 2:00 AM**

Join us November 09-12, 2016 at the Hotel Captain Cook for the AGC of Alaska Annual Conference. Conference registration options include full day, full conference, or single event only options. Meals are included in both day and full conference registration rates, and look for the return of the Vendor Room Breakfast on Wednesday, November 9th. If you would like more information on the conference, please contact Kimberley at 907-561-5354 or [kimberley@agcak.org](mailto:kimberley@agcak.org) or check out the webpage at: <http://www.agcak.org/2016-annual-conference.html>.

### **50% Reimbursement Opportunities for DBEs**

Take advantage of the DBE 50% Reimbursement Program! This is a great opportunity for DBEs to get receive reimbursements in the following areas:

- Training, Workshops and Conferences!
- Hourly Assistance!
- Professional Memberships!
- Small Business Development Center (SBDC) Trainings Reimbursed at 90 percent!

The DBE 50% Reimbursement program approves 50% of the cost you paid, up to \$1800.00 can be reimbursed annually.

DBE owners and OSR(s) actively bidding are registered on Bidder Registration, currently working on Federal Highway Administration (FHWA) construction projects within Alaska qualify for reimbursement. OSR(s) must be named on the certification file as a "key" employee at the time the service was rendered and before the application is turned in.

Click [here](#) for the application!

### **Alaska Construction Career Days Ketchikan and Seward**

The ADOT&PF Civil Rights Office will be hosting Alaska Construction Career Day events in both Seward (October 6-7) and Ketchikan (October 11). This is the 4th year to be hosting the event in Ketchikan and the 2nd year in Seward. These events provide opportunities for high school aged students to explore careers in the trades.

If you have any questions about Alaska Construction Career Day, please contact Matt deLaBruere at 907-269-0850 or [matt.delabruere@alaska.gov](mailto:matt.delabruere@alaska.gov) or learn more about the program by visiting, [www.alaskaconstructioncareerdays.org](http://www.alaskaconstructioncareerdays.org).





**2nd Annual**  
**Alaska Construction**  
**Career Days**  
**AND**  
**MARITIME TRADES**

SEWARD ALASKA

"Everything was good. I learned from the hands-on experience."

An exciting opportunity for high school students to explore the diverse careers related to the construction and maritime trades industry!

**Free for students! • Every student receives:**  
 • Hardhat • Safety Equipment • Event Cinch Bag

**Thursday, October 6, 2016 • 9:30am - 2pm**  
**Vigor Seward Shipyards**

**Come Explore:**  
 Interactive Exhibits, Trade Industry Displays, Heavy Equipment Demonstrations, and Hands-on Activities Including:  
 • Welding • Electrical Wiring • Maritime Engineering • Iron Working  
 • Painting and Much More!

**Register by: September 30**  
 \* Registration forms are available from School Counselors or Career Resource Advisors

**www.akconstructioncareerdays.org**

**For More Information Contact:** Norma M. Lucero, Coordinator (907) 269-0844 Email: norma.lucero@alaska.gov  
 Matt J. deLaBruere, Assistant (907) 269-0850 Email: matt.delabruere@alaska.gov  
 Within Alaska 1-800-770-6236

The DOT&PF operates Federal Programs without regard to race, color, national origin, sex, age, or disability.  
 Full Title VI Nondiscrimination Policy: dot.alaska.gov/tvc\_statement.shtml. To file a complaint go to: dot.alaska.gov/virta/06levi.shtml

**4th Annual**  
**Alaska Construction**  
**Career Days**  
**AND**  
**MARITIME TRADES**

**KETCHIKAN** **ALASKA**

An exciting opportunity for high school students to explore the diverse careers related to the construction and maritime trades industry!

**October 11, 2016**  
**Vigor Ketchikan Shipyards | 8am - 2pm**

**Come Explore:**  
 Interactive Exhibits, Trade Industry Displays, Heavy Equipment Demonstrations, and Hands-on Activities Including:  
 • Welding • Electrical Wiring  
 • Maritime Engineering • Iron Working  
 • Painting and Much More!

**www.akconstructioncareerdays.org**

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 Within Alaska 1-800-770-6236

Register by September 30  
 Registration forms are available from School Counselors or Career Resources Advisors.

Jennifer Sullivan  
 Underwater Diver - Welder  
 Member of Seafarers Corporation

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### Alaska Small Business Development Center Workshops

The Alaska Small Business Development Center (SBDC) provides low-cost workshops and seminars on many small business topics.

The SBDC provides trainings in the following geographical locations in Alaska:

- Anchorage



- Fairbanks
- Juneau
- Ketchikan

- Kenai Peninsula (Soldotna, Seward, Homer)
- Wasilla
- Online Webinars

For more information regarding upcoming workshops, visit the SBDC website at <https://aksbdc.org/small-business-workshops/>.

DBE forms who participate in any SBDC trainings are eligible for 90% reimbursement.

### **Alaska PTAC Upcoming Workshops and Webinars**

The Alaska Procurement Technical Assistance Center (PTAC) has services designed to help Alaska businesses and organizations of all sizes understand complex Government procurement process that range from navigating Federal registration and payment systems to understand rules and regulations of Government purchasing. The Alaska PTAC provides services statewide through staff specialists that have backgrounds in government acquisitions and receive ongoing training to keep pace with continually evolving acquisitions procedures and policies

PTAC has a variety of upcoming procurement related classes that may be beneficial for your business.

The trainings offered are geared toward helping your business in the following areas:

- Provide training and networking opportunities
- Assist with federal registrations and certifications
- Help match business capabilities to opportunities
- Identify government buyers and purchasing offices
- Help clarify contract terms and regulation
- Assist with market research
- Help identify subcontracting opportunities
- Review nontechnical aspects of bids and proposals

For more information, please visit, <https://ptacalaska.org/procurement/training-events-schedule/>.

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